

WARREN AVERETT ASSET MANAGEMENT

SERVING ALABAMA FAMILY TRUST

Warren Averett Asset Management is an independent Registered Investment Advisor (RIA) and currently advises on assets in excess of \$2.5 billion. Our firm serves trusts, foundations and endowments, retirement plans and high net worth individuals and families. With more than 50 team members across seven offices in the Southeast, we offer clients investment consulting, asset management, comprehensive financial planning, retirement plan consulting and collaborative tax and estate planning.

PARTNERSHIP WITH ALABAMA FAMILY TRUST

We partner with Alabama Family Trust to offer its beneficiaries a unique, comprehensive solution that includes recordkeeping, administration services and investment management under one firm umbrella. We also serve as an investment fiduciary, making the investment management decisions and offer the following services:

- Investment management
- Trust administration
- Daily trust recordkeeping
- Government reporting

FINANCIAL SAVINGS AND QUALITY INVESTMENTS

As fee-only advisors, we are committed to investment advisory services that are priced to ensure the most value to Alabama Family Trust beneficiaries, along with investment options that offer varying levels of risk. Our risk-based models, created and monitored by the nine-member Investment Committee of Warren Averett Asset Management, are listed below:

- **Income Focused Allocation**
Designed for conservative investors whose goal is to preserve capital
- **Conservative Allocation**
Designed for investors who place a premium on capital preservation, while allowing slight capital appreciation potential
- **Balanced Allocation**
Designed for investors who need a balanced approach that targets some capital appreciation with moderate downside protection
- **Growth Focused Allocation**
Designed for investors who have a high risk tolerance, but still want some downside protection

- **Pure Growth Allocation**
Designed for the most aggressive equity investor—the allocation attempts to get equity upside, while smoothing out volatility

The following index-based funds are also available from Vanguard:

- Vanguard LifeStrategy Funds – Income
- Vanguard LifeStrategy Funds – Conservative Growth



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WARREN AVERETT ASSET MANAGEMENT FAST FACTS

YEAR FOUNDED

1999

ADVISE ON ASSETS IN EXCESS OF

\$2.5 Billion

SIZE OF FIRM

50+ Team Members

DESIGNATIONS INCLUDING

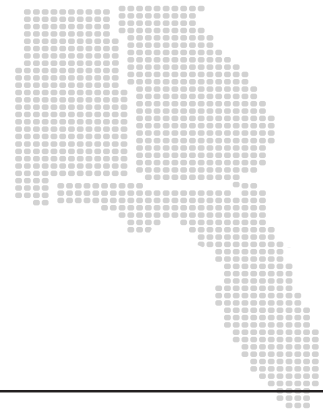
15 > CFP > CIMA > JD
> CPA > CRPC > CAIA
> AIF > AAMS > QPFC
> AEP > AWMA > CIPM
> CFA > CWS > MBA

SERVICE LINES

4 > Private Clients
> Family Office
> Corporate Retirement Plans
> Institutional Consulting

OFFICE LOCATIONS

7 > Atlanta, GA
> Birmingham, AL
> Homewood, AL
> Huntsville, AL
> Montgomery, AL
> Pensacola, FL
> Tampa, FL



RANKED*

Top 300 Among independent RIAs from across the U.S. by *Financial Times*

Number 15 CPA Financial Planner in the U.S. by *Accounting Today*

Top 10 Financial Planning and Investment Advisory Firm in Alabama by *Birmingham Business Journal*

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*Rankings and/or recognition by unaffiliated rating services and/or publications should not be construed by a client or prospective client as a guarantee that he/she will experience a certain level of results if Warren Averett Asset Management is engaged, or continues to be engaged, to provide investment advisory services, nor should it be construed as a current or past endorsement of Warren Averett Asset Management by any of its clients. Rankings published by magazines, and others, generally base their selections exclusively on information prepared and/or submitted by the recognized adviser.